Trial Projects Guidelines

Explanatory statement

January 2023



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Contents

1	Introd	luction	1
	1.1	Trial Projects Guidelines	1
	1.2	Relationship with other regulatory instruments	1
	1.3	Stakeholder consultation to date	5
	1.4	Next Steps	3
2	Applic	cation for a trial waiver	7
	2.1	Form of application for a trial waiver	7
	2.2	Information requirements	7
	2.3	Treatment of confidential information	3
3	Appro	each to assessing and granting trial waivers10)
	3.1	Timeline10)
	3.2	Satisfying the information requirements and eligibility requirements10)
	3.3	Terminating an application for a trial waiver14	1
	3.4	Consumer protection measures14	1
	3.5	Reporting obligations	3
	3.6	Duration18	3
	3.7	Consultation on a proposed trial waiver18	3
	3.8	Evidence of a trial waiver19)
4	Overs	eeing the conduct and outcomes of trial projects)
	4.1	Monitoring trials carried out under trial waivers)
	4.2	Monitoring trials carried out under trial rules20)
5	Exten	sion, early termination and opt outs21	1
	5.1	Extension of a trial waiver21	
	5.2	Early termination	2
	5.3	Opting out of projects24	1
6	Condi	itions for trial waivers26	3
Арр	Appendix A: Response to submissions28		

1 Introduction

The Australian Energy Regulator (AER) has established Energy Innovation Toolkit (formerly referred to as 'regulatory sandboxing'); a function that aims to help energy innovators and start-ups navigate complex regulatory frameworks and enable the trial of new products and services that will deliver greater choice and cheaper energy options for consumers.

The Energy Innovation Toolkit framework facilitates trials of innovative projects in part by giving the AER a power to issue trial waivers. A trial waiver temporarily exempts an innovator from having to comply with specific rules that are acting as regulatory barriers to allowing an innovative trial to proceed.

When applying for a trial waiver, it is a requirement that proponents will be able to articulate at least some of the rules they are seeking a waiver from, noting additional barriers may be identified through the consideration of an application. We encourage proponents to engage with the tools on our <u>website</u> and, where required, our Innovation Enquiry Service to understand more on how the regulatory framework may apply to their project. It is important to note however, that neither of these services constitute legal or other advice, or business incubation services. Proponents are encouraged to seek their own external advice where they deem appropriate.

1.1 Trial Projects Guidelines

To provide guidance on how the AER assesses trial waiver applications and carry out our other functions in relation to trial projects, the AER is required to develop and make the Trial Projects Guidelines. These guidelines provide details on how we consider and grant trial waivers, as well as how the conduct and outcomes of trial projects are overseen¹ The Trial Projects Guidelines have been developed and amended in accordance with the Rules Consultation Procedures.²

This document should be read alongside the Trial Project Guidelines published in conjunction with this paper. For the purposes of the Rules Consultation Procedures, this explanatory statement details our conclusions, as well as the procedure we followed in considering the development of the Trial Project Guidelines, our underlying reasons, and how we have responded to stakeholder feedback. The legislative and rule requirements for the guidelines are set out in the <u>AER's Regulatory Sandboxing Issues Paper</u>.

1.2 Relationship with other regulatory instruments

Under the National Energy Rules, the AER already has the ability to grant a waiver or an exemption from certain National Energy Laws and Rules. These include:

- waivers from the requirement to hold a retailer authorisation when selling energy to another person for use at premises
- exemptions from the requirement to register as a network service provider if engaged in an electricity distribution or transmission activity

¹ NER clause 8.15.

² See NER Rule 8.9.

 waivers for network service providers from the requirement to comply with certain network ring-fencing obligations.

Each of these existing waiver and exemption functions is set out in separate guidelines that explain the basis on which the AER will grant waivers or exemptions from those specific Laws and Rules.³ The trial waiver function is separate from these existing waiver functions. A person seeking a waiver or an exemption from these requirements will need to apply under the existing arrangements rather than via a trial waiver. In providing feedback to an innovator the AER could refer a trial proponent to these processes if appropriate.

There may be circumstances in which an innovator may require an exemption from a requirement in existing guidelines to implement a trial project which falls outside the scope of these guidelines and would instead be considered within the Energy Innovation Toolkit. If compliance with a procedure or guideline is a rule requirement, the AER is able to waive compliance with that requirement and require compliance with the remainder of the guideline or procedure as a condition of granting the trial waiver. This is noted in clause 2 of the Trial Projects Guidelines.

This approach would apply to any procedure or guideline made under the Energy Rules if compliance is required by a provision the Energy Rules.

The trial waiver process is not to be viewed as an alternative, but rather as a complement to existing processes and frameworks. Where evidence exists that a rule is no longer fit-forpurpose in serving the long-term interests of consumers, entities are encouraged to submit a rule change to the AEMC.

Trial waivers facilitate trials for new approaches, services or models that may be in the longterm interests of consumers but cannot be trialled under the current regulatory framework. In doing so, these trials can provide evidence to support permanent changes to the rules to ensure they remain fit-for-purpose in serving the long-term interests of consumers.

1.3 Stakeholder consultation to date

We published an Issues Paper in November 2021 to facilitate stakeholder feedback on our initial views on how we would implement the IES, assess requests for trial waivers, and the proposed contents of the Trial Projects Guidelines. In December 2021 we held two workshops to share views on our proposed approach to delivering the new regulatory sandboxing, which over 160 stakeholders attended.

We received 7 submissions in response to the Issues Paper. Generally, stakeholders were supportive of the AER's proposed approach to implementing the Energy Innovation Toolkit, as outlined in the Issues Paper. We received feedback on specific issues, which we have

³ See the AER's website for the <u>Retail Exempt Selling Guideline</u>, <u>Electricity Network Service Provider</u> <u>Registration Exemption Guideline</u> and Ring-fencing guidelines for <u>electricity distribution</u> and <u>electricity</u> <u>transmission</u>. Gas Distribution and Transmission Ring-fencing obligations of gas service providers are governed under the National Gas Rules. Note that the guidelines for Retail Exempt Selling, Electricity Network Service Provider Registration Exemption and Ring-fencing Guidelines for Electricity transmission are currently under review. considered in developing the Trial Projects Guideline and the Explanatory Statement. A full list of issues raised and our response is set out in Appendix A.

Our website contains our Issues Paper, the Trial Projects Guidelines and the accompanying explanatory statement, as well as the trial rules. Presentations from the workshops and all material that stakeholders have submitted to date are also available.⁴

We received 2 submissions in response to our consultation on the Explanatory Statement and Trial Projects Guideline. Stakeholders were broadly supportive, with some changes and clarifications to the final documents made to reflect this stakeholder feedback.

1.4 Next Steps

Following release of our guideline and this explanatory statement, the guideline (version 1) takes immediate effect.

⁴ AER, <u>Trial projects guidelines – Regulatory sandboxing</u>.

2 Application for a trial waiver

The section relates to section 3 of the Trial Projects Guidelines.

2.1 Form of application for a trial waiver

Clause 3.1 of the Trial Projects Guidelines requires proponents to use a standardised, online form to submit applications for a trial waiver via the Australian Energy Regulator portal (accessed through the Energy Innovation Toolkit website) website. All fields must be completed to be a valid application.

Requiring proponents to use a standardised, specified format to apply for a trial waiver will allow the AER to review the information provided more quickly to determine whether the information requirements have been met. It will also minimise the need for the AER to request further information from the proponent, thereby providing a faster process.

Where a proponent requires a trial waiver from both the AER and Victoria's Essential Services Commission (ESC), the AER and the ESC have worked collaboratively to develop a single application process and facilitate harmonisation between the two agencies. We also note the AER already has a Memorandum of Understanding with the ESC to promote effective communication, cooperation and coordination in performing their roles and functions in Australia's energy industry.⁵

Our final position, following stakeholder feedback is that the form should not be part of the Guidelines, allowing the AER to update it as required without having to conduct consultation to address largely administrative issues. This will allow us to easily improve the application process, including the information that must be provided, as we learn from early trial waiver applications.

2.2 Information requirements

Our position is that in addition to the information requirements stipulated in the rules, proponents for a trial waiver should be required to provide details of how the proponent's project meets the eligibility requirements and the innovative trial principles and a detailed description of the trial project, as well as general company information.

Clause 3.2 of the Trial Projects Guidelines details the information that we consider a trial waiver application must include. These requirements are similar to those proposed in the Issues Paper, with a few additions and amendments in response to stakeholder feedback.

In addition to the information requirements proposed in the Issues Paper, we require proponents (and project partners, if relevant) to explain how they will collect, use, manage and disclose customer information to maintain privacy. We consider this important information to ensure consumers and their information are appropriately protected. We have also amended the requirement for a proponent to *demonstrate* the benefits to consumers from the trial, to instead require a proponent to *identify* the benefits.

⁵ Copies of our Memoranda of Understanding with other agencies are available on the <u>AER website</u>.

Finally, while the proponent may meet the information requirements, the AER may request additional information during the assessment process to assist in our assessment.

2.3 Treatment of confidential information

For trial waiver applications, trial waiver proponents will specifically be required to identify *trial projects confidential information*, which is a defined term under the Energy Laws and Rules (see clause 1.2 of the Trial Projects Guidelines).

Information that is identified by a proponent as trial projects confidential information will be treated as confidential information received by the AER for the purposes of the NEL, NGL and NERL.⁶ The AER is only permitted to disclose such information in the circumstances set out in section 44AAF of the Competition and Consumer Act 2010 (CCA), and the relevant sections of the NEL, NGL and NERL.⁷ For applications pertaining to Victoria, Trial Project Confidential Information means trial waiver information submitted to the ESC that is confidential or commercially sensitive.

Generally, the AER anticipates relying on the public consultation process to elicit views from market bodies and regulators on trial waiver applications. However, in limited circumstances it may be helpful to inform our assessment of a trial waiver application for the AER to share confidential information, including trial projects confidential information, with other government bodies and/or regulators. In this instance, the AER will seek the written consent of proponents. We would only propose to share information that we consider essential to allow us to assess a trial waiver application. While proponents will not be obliged to provide their consent, withholding consent could make it more difficult for the AER to satisfy ourselves that a trial waiver application meets the necessary requirements to be granted a waiver.

There may be circumstances where AEMO could participate commercially in a sandboxing trial. In this instance, the AER and AEMO will work together to ensure any potential conflicts, as well as confidential information, are appropriately managed. The rules require that in considering whether to grant a trial waiver, the AER must have regard to, among other things, whether the extent and nature of the trial project confidential information claimed by the proponent may impair:⁸

- the AER's ability to provide appropriate public transparency in relation to the conduct and outcomes of trial projects; or
- the appropriate development of regulatory and industry experience arising from the trial project.

That is, the AER may decide not to grant a trial waiver if we consider that the findings of a trial will not benefit the wider industry as a result of the extent of confidentiality claimed by the trial proponent. Trial waiver proponents should take this into account in deciding which information they consider to be confidential.

⁶ See NEL Part 3 Division 6; NGL Chapter 10 Part 2 Division 1; NERL Part 8 Division 3. ⁷ See, NEL Part 3 Division 6; NGL Chapter 10 Part 2 Division 1; NERL Part 8 Division 3.

For the purposes of knowledge sharing, the AER will work with innovators to identify what information may be published. In doing so, we will also be guided by our obligations under the Energy Laws and Rules, CCA, the Privacy Act 1988 (Cth) and the general law.

3 Approach to assessing and granting trial waivers

This section relates to section 4 of the Trial Projects Guidelines.

3.1 Timeline

Our final position is that we will aim to finalise trial waiver applications within 3 months, but that the guidelines indicate a six month timeframe to account for any highly complex applications or those that require extensive consultation. The time will commence when the AER notifies the proponent that the application meets the information requirements and has been accepted (clause 4.1(a) of the final Trial Projects Guidelines).

Clause 4.1(b) of the Trial Projects Guidelines sets out a provision for the AER to "stop the clock". While some applications may be relatively straightforward, others may require technical and legal expertise across multiple market bodies. The clock will be paused from the date of the notice from the AER to the proponent requesting further information until the information has satisfactorily been provided. This could occur even after an application is accepted as complete if, during our assessment, additional information is necessary to finalise our assessment.

We will collect data on how long each application takes to assess and we will update the guidelines if appropriate once we have gained experience and therefore a better understanding of the required timeframes.

3.2 Satisfying the information requirements and eligibility requirements

3.2.1 Information requirements

As set out in clauses 4.2(b)(i) and (ii) of the Trial Projects Guidelines, we will consider whether all fields in the application form have been satisfactorily addressed, and whether the information provided is sufficient to form a view on whether the trial waiver application should progress to the consultation and assessment phases.

We will advise the proponent once we have assessed the application as complying with the information requirements and that the application has been accepted. After receiving an application, we may request further information if necessary to enable us to review the application.⁹ This is enabled in clause 4.2(c) of the Trial Projects Guidelines.

We encourage proponents to meet with AER staff prior to submitting an application to ensure the application contains all the relevant information.

3.2.2 Eligibility requirements

Clause 4.2 of the Trial Projects Guidelines sets out our proposed approach to assessing whether the eligibility requirements and innovative trial principles are met. As part of our initial assessment process, we will also consider whether the application could be carried out satisfactorily without a trial waiver and whether the application is misconceived or lacking in

⁹ NER clause 8.16.1(c); NERR clause 175(3); NGR clause 135M(3).

substances, as required under the National Energy Rules and set out in clauses 4.2(b)(iii) and 4.2(b)(iv) of the Trial Projects Guidelines.

Our final position is that we will include an additional eligibility requirement in the Trial Projects Guidelines that obliges the proponent to have an exit strategy in place to qualify for a trial project waiver. This is set out in clause 4.2(f) of the Trial Projects Guidelines. The exit strategy should be able to be implemented if the trial ends early, as well as where the trial ends due to the waiver expiring. We expect the content of the exit strategy will differ depending on the nature of the trial project. The proponent will also need to provide an estimate of how long the exit strategy will take to complete.

In deciding whether the proponent meets the eligibility requirements and innovative trial principles, we will assess their responses to these issues which must be provided as part of the information requirements. To do so we will draw on our internal expertise, as well as from AEMO, the AEMC and the ESC as required, and stakeholder submissions.

The table below sets out the types of factors the AER intends to have regard to in assessing each of the eligibility requirements and innovative trial principles.

Requirement	Assessment factors	
Eligibility requirements under the Energy Rules		
Whether the carrying out and monitoring of the	The AER will consider factors such as:	
al project is likely to contribute to the velopment of regulatory and industry perience	 the nature of the trial project, such as whether the project is proposing new or materially improved approaches in relation to energy markets or energy supply 	
	the aims and objectives of the trial project	
	 the extent to which the project can inform improvements to the regulatory framework 	
	 the extent to which the project can be rolled out more broadly by both the trial proponent and potentially other parties to the benefit of consumers 	
Whether the trial project may have an adverse	The AER will consider factors such as:	
ect on the safety, reliability or security of supply energy and the measures that the proponent I take to avoid or mitigate such risks	 the provisions of the laws/rules the proponent is seeking a waiver from and the role those provisions play in maintaining the safe, reliable and secure supply of energy 	
	the proponent's proposed risk management plan	
	advice from AEMO	
Whether the trial project may have an adverse	The AER will consider factors such as:	
effect on AEMO's operation and/or administration of the power system, the market, the declared distribution systems and declared transmission	 the provisions of the laws/rules the proponent is seeking a waiver from and the role those provisions play in allowing AEMO to perform its functions 	
system for gas or markets for natural gas and the measures that the proponent will take to avoid or	the proponent's proposed risk management plan	
mitigate such adverse effects	AEMO's views on the trial project	
Whether the extent and nature of the trial project	The AER will consider factors such as:	
confidential information claimed by the proponent may impair:	 the nature of the trial project confidential information claimed by the proponent 	
 the AER's ability to provide appropriate public transparency in relation to the conduct and outcomes of trial projects; or 	 how the claimed confidential information relates to the proposed aims, objectives and success criteria for the trial project 	

Table 2: Factors the AER will consider in assessing trial waiver applications

 the appropriate development of regulatory and industry experience arising from the trial project. 	 the ability to publish sufficient information to allow the wider industry to understand the nature of the project and learn from its outcomes, potentially aggregated with other case studies the ability to publish sufficient information to help support a change to the regulatory framework to the benefit of consumers
Innovative trial principles – Energy Laws	
 Whether the trial project is focused on developing new or materially improved: approaches to the use or supply of, or demand for, electricity customer connection services or customer retail services 	 The AER will consider factors such as: the nature of the trial project the aims and objectives of the trial project whether the project could lead to cost savings, add value to existing services (e.g. through improved
 natural gas services 	 quality, safety or reliability and security) or introduce new services that consumers value whether similar projects have been implemented previously or are currently being used elsewhere
Whether the trial project is likely to contribute to the achievement of the national energy objectives	 The AER will consider factors such as whether the trial project will improve: efficiency of investment in energy services efficiency of operation of energy service efficiency of use of energy service and, in doing so, lower the price consumers pay or improve the quality, safety and reliability and security of energy services and/or the overall energy system
Whether the trial project is able to demonstrate a reasonable prospect of giving rise to materially improved services and outcomes for consumers of energy	 The AER will consider factors such as: the nature of the trial project the aims and objectives of the trial project whether the project could lead to cost savings, add value to existing energy services (e.g. through improved quality, safety or reliability and security) or introduce new energy services that consumers value whether the project could improve outcomes for consumers experiencing vulnerability whether the benefits to consumers from the improved services and outcomes are likely to outweigh any risks associated with the project evidence of the organisation's operational and financial ability to carry out the proposed trial project
Whether the trial project maintains adequate consumer protections, including whether the trial project may involve risks to consumers and (if so), how those risks might be mitigated	 The AER will apply the Consumer Risk Assessment tool developed by the Energy Security Board. The AER will also consider factors such as: The type of risks associated with the trial project, such as financial, safety or security The magnitude of the risks The probability of the risks eventuating The types of consumers that could be impacted, particularly the impact on consumers experiencing vulnerability The complexity of the trial and associated risks and whether it is reasonable for consumers to give their explicit informed consent to take on that risk Whether the risks can be appropriately managed or mitigated

	Whether the risks associated with the trial are appropriately allocated between the trial waiver proponent, any retail customers participating in a trial project and, if relevant, other parties.
Whether the trial project is unable to proceed	The AER will consider factors such as:
under the existing regulatory framework	The nature of the trial project
	the provisions of the laws/rules the proponent is seeking a waiver from
	 whether there are alternative approaches the proponent could pursue, including seeking a waiver or exemption under alternative frameworks (e.g exempt seller, ring-fencing etc)
Whether the trial project has moved beyond	The AER will consider factors such as:
research and development stages but is not yet established, or of sufficient maturity, size or	the nature of the trial project
otherwise commercially ready, to attract	the aims and objectives of the trial project
investment	 whether the project has gone through any initial trials or testing
Whether the trial project may negatively impact	The AER will consider factors such as:
AEMO's operation of the national energy systems and national energy markets or AEMO's facilitation of customer connection services and	 the provisions of the laws/rules the proponent is seeking a waiver from and the role those provisions play in allowing AEMO to perform its functions
customer retail services and, if there are impacts, how those impacts can be mitigated	the proponent's proposed risk management plan
	AEMO's views on the trial project
Whether the trial project may impact on	The AER will consider factors such as:
competition in a competitive sector of a national energy market	 The energy market(s) in which the trial project would operate, if any
	Whether the project could reduce competition in that market
	 Whether trialling the project would confer an unfair competitive advantage on the proponent that could be detrimental to competition in an energy market, including the potential for cross-subsidisation and discrimination
	Whether the trial project could reduce the ability of consumers to switch their energy supplier
Innovative trial principles – Energy Regulations	
Whether the trial project is able to be trialled and	The AER will consider factors such as:
evaluated	 whether there are other barriers to the project proceeding that cannot be resolved through a trial waiver
	 evidence of the organisation's operational and financial ability to carry out the proposed trial project
	• the aims, objectives and proposed success factors of the trial project and the extent to which these are measurable and so can be evaluated
nether there is potential for the trial project to be	The AER will consider factors such as:
successfully expanded	whether the trial project is scalable
	whether the trial project is applicable across multiple jurisdictions and customer types
Whether the trial project will provide for public	The AER will consider factors such as:
aring of knowledge, information and data ulting from the trial project.	 the aims, objectives and proposed success factors of the trial project
	the trial project confidential information claimed by the proponent

The AER is not permitted to grant a trial waiver to a trial project that is materially similar to a trial project for which a trial rule has been made or which is the subject of a request for a trial Rule. However, there is no requirement for the AER to consider whether the trial project is materially similar to a trial project that is already the subject of a trial waiver application. As such, we expect that if we have multiple applications for similar projects that all meet the eligibility requirements and innovative trial principles, we may grant multiple trial waivers (see clause 4.2(i) of the Trial Projects Guidelines).

The AER is required to have regard to whether a trial project meets the eligibility requirements and innovative trial principles in deciding whether to grant a waiver, but there is no requirement that the AER must be satisfied that all requirements and principles are met to grant a waiver. The AER will take a holistic approach to the consideration of the eligibility requirements and innovative trial principles when assessing each application.

This flexibility is appropriate, since there may be circumstances where not all requirements and principles are met, but there is merit in a trial proceeding. However, the AER is more likely to grant a trial waiver where we are satisfied that a trial project meets all the innovative trial principles, as set out in clause 4.2(c) of the Trial Projects Guidelines.

Ultimately, the AER needs to be satisfied that the trial project is likely to contribute to the national energy objectives. This is reflected in the innovative trial principles and is the basis on which the AER is generally required to perform its functions or exercise its powers.¹⁰

3.3 Terminating an application for a trial waiver

The circumstances under which the AER may terminate our consideration of an application and the steps we must follow if we intend to do so are set out in the rules. For completeness, we have included them in clause 4.3 of the Trial Projects Guidelines.

We will also consider whether the process has elicited any information about the regulatory arrangements that may be incorporated in the knowledge sharing arrangements, despite the application not progressing. For example, the process could highlight areas of the regulatory framework that could be clarified, or case studies that could provide useful information to innovators on the Energy Innovation Toolkit website. Any such information would be anonymised or used with the proponent's permission.

3.4 Consumer protection measures

A critical purpose of the Energy Laws and Rules is to safeguard consumers. In deciding to provide a trial waiver, consumers – both those participating in the trials and potentially other consumers – could be exposed to additional risks. The AER's role will be to assess whether the potential risks associated with providing the waiver are outweighed by the potential benefits of the trial, and whether risks are appropriately allocated between the trial waiver proponent, the trial participants and, if relevant, other parties.

The AER will ensure consumers continue to be protected in providing trial waivers. For example, we would expect current protections that provide critical protections to consumers

¹⁰ See, NEL section 16(1)(a); NERL section 205; NGL section 28(1).

relating to safety and security, including for life support customers, to remain. Similarly for protections that support consumers experiencing vulnerability such as hardship schemes.

There are a number of consumer protection measures that we consider will be standard conditions of granting a trial waiver, unless the trial project proponent provides a strong reason why they should not apply. These conditions are set out in clause 4.4(a) of the Trial Projects Guidelines and are:

- 1) Explicit informed consent must be obtained from retail customers before they participate in a trial project. Customers must be clearly, adequately, and fully made aware of all matters relevant to their consent, including the specific purpose of their consent. Relevantly, a customer must be made aware that they are participating in a trial, understand the terms and conditions of the trial, and understand their rights and obligations associated with the trial. This includes their ability to opt out of the trial project at any time, if applicable. To constitute explicit informed consent, consent must be obtained:
 - in writing signed by the customer
 - by electronic communication generated by the customer, or
 - verbally, if the verbal consent is recorded in such a way that it can be verified and made the subject of an electronic communication generated by the customer.

We will require the trial waiver proponent to provide information on how they will obtain and record explicit informed consent of retail customers participating in the trial project. We also propose to request those records be provided to us from time to time for the purposes of assessing compliance with the explicit informed consent provisions, as permitted in the rules.¹¹

- 2) Retail customers must be able to opt out of the trial project at any time and for any reason. To facilitate this, a trial project proponent must have identified a process by which trial participants are able to opt out. The process may include the recovery of any assets or equipment installed by the trial project proponent, such as a battery or device. The proposed opt out process is subject to AER approval and forms part of the information requirements for a trial waiver application. Opt outs, including the circumstances in which we may consider waiving this condition, are discussed further in section 5.3.
- 3) Retail customers participating in a trial project must have access to a dispute resolution process. There must be a clear process by which retail customers participating in a trial project are able to raise a dispute or complaint with the trial project proponent in relation to the trial project and have it resolved. The AER will have regard to the Australian Government's <u>Key Practices for Industry-based Customer Dispute</u> <u>Resolution</u> when assessing dispute resolution processes in a trial waiver application. Customer complaints is one measure that proponents may be required to report on, as discussed in section 3.5.

¹¹ NER clause 8.14(b); NERR clause 174(2); NGR clause 135L(2).

The Trial Projects Guidelines also provides for the AER to impose consumer protection measures in addition to these as a condition of granting a trial waiver (clause 4.2(b)). It is difficult to predict the types of risks that could arise from potential trials, which are likely to vary from project to project, and so we consider it likely that projects will need to be assessed on a case-by-case basis. As such, we reserve the right to impose additional consumer protection measures on individual trial waivers as we see fit. Consumer risk assessment factors are outlined in Box 1.

Box 1: Consumer risk assessment factors

In deciding whether to grant a trial waiver, the types of factors the AER will consider in assessing the risk to consumers include but are not limited to:

- The type of risks, such as financial, safety or security
- The magnitude of the risk
- The probability of the risk eventuating
- The complexity of the trial and associated risks and whether it is reasonable for consumers to give their explicit informed consent to take on that risk
- Whether the risk can be appropriately managed or mitigated
- Whether risks associated with the trial are appropriately allocated between the trial waiver proponent, retail customers participating in the project and other parties.

In assessing whether the potential risks associated with granting a trial projects waiver are outweighed by the benefits, the AER will have particular regard to whether there might be potential consumer vulnerability impacts. This includes both consumers experiencing vulnerability, and whether granting a trial waiver could inadvertently cause vulnerabilities.

In both assessing risks to consumers and considering whether additional consumer protections may be necessary as a condition of a trial waiver, we will draw on the Consumer Risk Assessment tool developed by the Energy Security Board (see clause 4.2(f) of the Trial Projects Guidelines). This tool is designed to provide a process for assessing benefits and risks for consumers and allows market bodies to identify "where new consumer protections or other measures may be needed, reflecting the potential of a new arrangement, product or service to cause harm".¹² We consider this tool will be useful in the context of the Energy Innovation Toolkit, which is intended to encourage innovative new products and services while ensuring consumers are appropriately protected.

3.5 Reporting obligations

The AER's final position is that reporting obligations will be defined on a case-by-case basis, using a risk-based approach, and that we would leverage third-party reporting requirements wherever possible.

¹² Energy Security Board, Post-2025 Market Design: Final advice to Energy Ministers, Part C – Appendix, 27 July 2021, p26.

We will require proponents to submit via the Australian Energy Regulator portal (accessed through the Energy Innovation Toolkit website):

- regular progress reports, the frequency and content of which will be established as a condition of the trial waiver, and
- an outcomes report once the trial project is complete.

Public versions of these reports, omitting confidential information, will be published on the Energy Innovation Toolkit website.

We expect the scope of trials and the associated risks to the market, grid and consumers will differ depending on the nature and duration of the trial, and so a one size fits all approach to the frequency and level of detail of progress reporting is unlikely to be fit for purpose. Project risks could relate to retail customers participating in the trial, other retail customers, market participants, and/or AEMO's ability to perform its functions. Risks could be financial or could relate to the safe, secure and reliable supply of energy.

For low-risk projects that last more than one year, our final position is that proponents must submit progress reports annually. This will allow us to monitor the progress of the project, as well as monitor compliance with the conditions of the trial waiver and the risks associated with the trial on a regular basis, without imposing a high administrative burden on proponents. For trials with greater risk or uncertainty, we may impose more frequent reporting. This approach is set out in clause 4.5(a) of the Trial Projects Guidelines.

Regular progress reports throughout the trial will provide important evidence to support any rule change request to allow the trial project to become business as usual prior to the trial waiver expiring and will provide an important means by which the benefits of making a trial permanent can be communicated. Progress reports should be available to all interested stakeholders to inform their own views on the relative benefits of any proposed rule change.

Clause 4.5(c) of the Trial Projects Guidelines sets out guidance on the potential content requirements of the progress and outcomes reports. More detailed reporting requirements may be imposed on higher risk projects.¹³

In determining progress reporting requirements, we will also take into account any reporting that is already required as a result of other processes.¹⁴ For example, trials that are funded by ARENA or state governments will likely already be required to meet detailed reporting requirements in order to meet milestone payments. We will not seek to duplicate these reports provided we are able to have full access to them and, where relevant, these reports are publicly available. However, we may require additional information to ensure we are able to appropriately monitor the trial and ensure knowledge sharing is able to occur.

At the conclusion of the trial, participants will be required to submit to the AER and publish a final report documenting the trial outcomes. This will address similar issues to the progress reports. In addition, we propose the final outcomes report will be required to include a survey of the experiences of trial participants and, if relevant, the views of AEMO and other market

¹³ See clause 4.5(d)(i) of the Trial Projects Guidelines.

¹⁴ See clause 4.5(b) of the Trial Projects Guidelines.

participants affected as a result of the trial.¹⁵ This will be important to document not just the trial waiver proponent's view of the success or otherwise of the trial, but to understand the impact on the trial participants and wider market.

3.6 Duration

Our final position is that trial waiver proponents will be required to propose a trial length – up to five years as required under the national energy laws – as part of the information requirements, and that the AER would assess the reasonableness of that proposal.

The AER expects that in most cases we will likely grant a trial waiver for the duration nominated by the proponent, unless there is a reason to diverge from this. In considering whether the proposed duration is reasonable, we expect to take into account factors including, but not limited to:

- the minimum timeframe likely required to obtain useful results
- the degree and nature of any risks posed for consumers participating in the trial
- the type of upfront investment required for the trial
- the proponent's market exit strategy
- feedback obtained during the consultation process, if relevant.

3.7 Consultation on a proposed trial waiver

Generally, the AER expects to consult on trial waiver applications except where a case is made by the trial waiver proponent that there is unlikely to be an impact on other registered participants or retail customers, other than on those who are participating in the trial.

Our final position is that we will conduct the following public consultation process, as set out in clause 4.7 of the Trial Projects Guidelines:

- Publish a notice on our website advising that a trial waiver has been received and inviting submissions from interested stakeholders.
- Publish a consultation paper or other information to facilitate consultation.
- Invite submissions, either written or verbal via a public forum or one-on-one meetings.

The consultation period will be at least 20 business days from when the notice advising of the consultation is published. This is a change from the Issues Paper, which suggested that consultation would be for a maximum of 20 days.

The consultation process will provide an opportunity for all stakeholders to assess the potential impact of a proposed trial project on their stakeholders or operations, and present their concerns. If there may be adverse impacts on another market participant, we will take this into account in deciding whether the project meets the eligibility requirements and innovative trial principles and in crafting any trial waiver conditions if the waiver is granted.

¹⁵ See clause 7.1(b)(iii) of the Trial Projects Guidelines

3.8 Evidence of a trial waiver

The obligations on the AER to issue a certificate as evidence of a trial waiver in relation to evidence of trial waivers and establish a trial waiver certificate register are set out in the rules. For completeness we have included these requirements in clause 4.8 of the Trial Projects Guidelines.

4 Overseeing the conduct and outcomes of trial projects

This section relates to section 5 of the Trial Projects Guidelines.

4.1 Monitoring trials carried out under trial waivers

Our final position is that monitoring of trial projects carried out under trial waivers will primarily be conducted via the regular progress reports. While in most instances regular reporting will be sufficient, there may be circumstances where additional monitoring may be appropriate, e.g. due to the nature or level of risk involved. Additional tools could include regular reviews of the trial project or regular audits. This approach is set out in clauses 5(a) and 5(b) of the Trial Projects Guidelines.

Trial waiver proponents will be subject to the AER's Compliance Procedures and Guidelines in relation to any conduct or activities that are already covered by these. For any conduct or activities permitted under the trial waiver but not subject to the Compliance Procedures and Guidelines, the AER may impose additional obligations as part of the trial waiver conditions.

Non-compliance with reporting milestones or conditions of the trial waiver or concerns raised by AEMO, market participants and/or customers may also trigger more extensive monitoring, a review of the trial and/or a compliance audit.¹⁶ If required, any compliance audits would be carried out in accordance with our Compliance Procedures and Guidelines. We may vary the conditions of, or revoke, a wavier as a result of compliance breaches.

4.2 Monitoring trials carried out under trial rules

The AER is also required to monitor trial projects that are carried out under trial rules (see clauses 5(d) and (e) of the guideline). Trial projects operating under trial rules may be subject to specific provisions relating to the oversight of the conduct and outcomes of these projects. In this instance, the AER will monitor trial projects in compliance with these requirements.

The AEMC has the power to impose a requirement on a trial project proponent to submit one or more reports to the AER in relation to the trial project.¹⁷ Where applicable, the AER may use such reports to monitor trial projects carried out under trial rules. If a proponent fails to comply with the reporting requirements specified in a notice, the AER may recommend the AEMC revoke a trial Rule early. The AEMC may either revoke the trial rule or vary or revoke a requirement imposed on the proponent, or impose further requirements.¹⁸

The AER may also ask a proponent to provide information to allow us to carry out our monitoring function. If the proponent does not comply with any reasonable request for information for the purpose of allowing us to carry out our monitoring function, the AER may recommend to the AEMC that a trial rule be repealed.

¹⁶ See clause 5(f) of the Trial Projects Guidelines.

¹⁷ NEL section 104B(2); NERL section 262B(2); NGL section 314B(2).

¹⁸ NEL section 104B(5); NERL section 262B(5); NGL section 314B(5).

5 Extension, early termination and opt outs

This section relates to section 6 of the Trial Projects Guidelines.

5.1 Extension of a trial waiver

This section sets out:

- the circumstances under which the AER will grant an extension to a trial waiver
- the process by which a proponent can apply for an extension to their waiver

5.1.1 Reasons for an extension

An extension is only likely to be appropriate in limited circumstances, primarily:

- Where the trial project proponent has submitted a rule change request to the AEMC to make a permanent change to the Energy Rules that would allow the project to continue without the need for a trial waiver, effectively allowing the project to become business as usual. Due to the time it takes for a rule change to be made, in practice it is likely that a trial waiver proponent will need to submit a rule change request well in advance of the trial's scheduled end date. A trial waiver extension can provide a backstop to allow the trial project to continue in compliance with the rules if the AEMC has not been able to complete this process by the trial waiver expiration date.
- Where additional time would enable the trial to generate valuable knowledge and where that knowledge could be shared with, and benefit, the wider industry. Even where a rule change has not been made, and so the trial must be wound up, there may be valuable insights to be gained by allowing the trial to continue for an additional period of time.

The AER is unlikely to look favourably on a request for an extension to allow additional time to fully comply with the Energy Rules following the expiration of a trial waiver. In applying for a trial waiver, proponents will be required to provide an exit strategy that includes a process for how the trial project proponent will exit the trial and return to BAU, how trial participants will return to their previous supply arrangements, and how long the exit strategy will take to complete. The purpose of the exit strategy is to ensure the proponent does not operate in a way that is non-compliant following the expiry of the waiver. It is also important to ensure continuity and certainty of supply for trial participants if the trial is not successful and/or does not lead to a permanent change in regulatory arrangements. We expect the exit strategy to conclude in sufficient time prior to the expiry of the trial waiver.

We do not propose to include these reasons in the Trial Projects Guidelines so as not to rule out other reasonable circumstances for extending a trial waiver.

5.1.2 Process for applying for an extension

Clause 6.1 of the Trial Projects Guidelines sets out the process for applying for a trial waiver extension. Our position is that trial project proponents that wish to extend a trial waiver must notify the AER at least 3 months prior to the commencement of the exit strategy, instead of 3 months prior to the expiry of the waiver proposed in the Issues Paper. This is to give the AER sufficient time to review the information provided, assess the validity of the application and, if necessary, consider whether any changes should be made to the trial waiver conditions, before a proponent is required to commence its exit strategy. However, we encourage trial

project proponents to contact the AER as early as possible to discuss the need and reasons for a proposed request for extension.

When requesting an extension, the trial project proponent will be required to provide:

- the reasons why the extension is sought
- any changes in circumstances in relation to the trial project that may affect our assessment of the trial project
- an updated exit strategy or evidence that the existing exit strategy remains appropriate, even where a rule change request has been submitted, this will be necessary if the rule change is delayed or not made.

The AER may request additional information be provided to support the request and/or to inform our assessment.

Clause 6.1(b) of the Trial Projects Guidelines sets out the factors the AER will take into account when considering extending a trial waiver. In assessing whether the trial project continues to meet the eligibility requirements, the innovative trial principles and any other matters required under the Energy Rules we do not expect the assessment process to be as intensive as it is for initial trial waiver applications. Rather, we will focus on any changes in circumstances associated with the trial project and how this might impact the eligibility requirements and innovative trial principles.

The AER will also consider whether the conditions under which the original trial waiver was issued remain appropriate, or whether to vary, revoke or impose new conditions.¹⁹

The AER can determine the duration of the waiver, subject to any limits imposed through energy regulations. The AER considers a maximum of a one-year extension is appropriate. This should provide sufficient time for any rule change to progressed or additional results obtained, without the project effectively becoming BAU. Limiting extensions to one year also provides certainty to other market participants and trial participants.²⁰

The trial project proponent will be reissued with a trial waiver certificate that sets out the new expiry date and any amendments to the trial waiver conditions.²¹ The certificate will be published in the trial waiver certificate register the AER must establish (see section 3.8).

5.2 Early termination

The ability to terminate a trial project early is critical to ensure the ongoing safe and secure operation of the system and to protect consumers. However, we also note that the threat of having a trial waiver revoked may inhibit innovators' confidence in rolling out trial projects and could be disruptive to consumers participating in a trial. As such we expect that terminating a trial project early will be a last resort.

Except in the case of an emergency, we anticipate that we would enter into discussions with a trial project proponent prior to notifying them of an intention to revoke a trial waiver or

¹⁹ See clause 6.1(c) of the Trial Projects Guidelines.

- ²⁰ See clause 6.1(d) of the Trial Projects Guidelines.
- ²¹ See clause 6.1(e) of the Trial Projects Guidelines.

recommend a trial rule be repealed before its scheduled expiry date. We would explore alternative courses of action wherever possible, such as amending the trial waiver conditions and/or increased monitoring. However, if we are unable to address our concerns by other means, there may be circumstances when we resort to terminating a trial project early.

The next two subsections set out:

- the reasons why the AER may consider terminating a trial project early, and
- the process for terminating a trial project early.

5.2.1 Reasons for terminating a trial project early

Table 3 sets out the AER's final position on why we may revoke a trial waiver early (see clause 6.2(a) of the Trial Projects Guidelines) and why we may recommend to the AEMC that a trial rule be repealed before its scheduled expiry (see clause 6.2(e) of the guidelines). For trial waivers the reasons for revocation are generally the same as those in the Issues Paper, with the addition of non-compliance with any obligations under the guidelines. We have refined the reasons for recommending a trial rule revocation.

Concerns about a trial project, and so the possibility of early termination, may be identified by us through the reporting and monitoring requirements. Concerns may also be raised by a customer or registered participant affected by the trial, AEMO, or any other concerned party.

Reasons for revoking a trial waiver	Reasons for recommending a trial rule revocation
Non-compliance with any condition(s) of the trial waiver	Non-compliance with the trial Rule or any requirements imposed by notice by the AEMC on a proponent under NEL section 104B, NERL section 262B or NGL section 314B
Non-compliance with any obligations under the Trial Projects Guidelines	Non-compliance with other obligations under the National Energy Laws, National Energy Rules and/or National Energy Regulations
Non-compliance with other obligations under the National Energy Laws, National Energy Rules and/or National Energy Regulations	Concerns about the ongoing safe, secure and reliable operation and/or administration of the power system, the market, the declared distribution systems and declared transmission system for gas or markets for natural gas
Concerns about the ongoing safe, secure and reliable operation and/or administration of the power system, the market, the declared distribution systems and declared transmission system for gas or markets for natural gas	Concerns about the ongoing safety of trial participants
Concerns about the ongoing safety of trial participants	Other risks to trial participants, other consumers or market participants that may emerge during the trial
Other risks to trial participants, other consumers or market participants that may emerge during the trial and cannot be mitigated to the AER's satisfaction through new trial waiver conditions	Failure to permit a retail customer to opt out of a trial project unless otherwise agreed with the AER or otherwise stipulated in a trial Rule or notice issued by the AEMC under NEL section 104B, NERL section 262B or NGL section 314B
A permanent change to the National Energy Rules is made that addresses the identified barrier and so the trial waiver is no longer required	Failure to respond to any reasonable request for information from the AER for the purposes of allowing the AER to carry out its functions in relation to the monitoring of the conduct and performance of trial projects

Table 3: Reasons for terminating a trial project early

The trial waiver has been granted on the basis of false or misleading information	A permanent change to the National Energy Rules is made that addresses the identified barrier and so the trial Rule is no longer required
The trial waiver proponent notifies the AER that it wishes to end the trial project early.	The trial Rule has been granted on the basis of false or misleading information

5.2.2 Process for terminating a trial project early

The process by which the AER will revoke a trial waiver is set out in clause 6.2(b) of the Trial Projects Guidelines. In summary, this process provides an opportunity for the proponent to respond to a notice from the AER notifying the proponent that we intend to revoke the trial waiver and the reasons for doing so, which we will take into account before making a final decision to revoke a waiver. If the reason we intend to revoke a trial waiver relates to a safety or security of supply issue, the proponent must suspend the trial project immediately. For transparency, the AER will publish its reasons for revoking a waiver.

The process by which the AER will recommend to the AEMC that a trial rule is repealed prior to its expiry date is set out in clause 6.2(f) of the Trial Projects Guidelines. This is similar to the process for revoking a trial waiver.

The AER considers this approach will provide due process for trial project proponents and other stakeholders involved in trial projects, while maintaining important consumer, market and system protections.

5.3 Opting out of projects

Our default position remains the same as our initial view – that customers participating in a trial project must be able to opt out of the trial at any time and on any grounds. This applies to trials being conducted under both a trial wavier and a trial rule. This position is set out in clause 6.3(a) of the Trial Projects Guidelines.

However, we acknowledge there may be circumstances where it is not practicable for a customer to opt out, or where the costs of doing so are high. These circumstances are likely to be project-specific and so are best assessed on a case-by-case basis.

For trial projects operating under a trial waiver, we propose to incorporate consideration of the grounds on, and process by, which a retail customer can opt out into the trial waiver application process. As noted above, our default position will be that a retail customer can opt out of the trial at any time and for any reason. Unless otherwise agreed by the AER, this will form a condition of the trial waiver. The trial waiver proponent must identify an opt-out process as part of the trial waiver application process, which will be subject to approval by the AER. This is set out in clauses 6.3(a) to 6.3(d) of the Trial Projects Guidelines. Failure to allow a customer to opt out of a trial will then be a failure to comply with a condition of the trial waiver may be revoked.

To ensure trial participants are aware of their ability to opt out, where applicable, retail customers participating in a trial project must be informed of their ability to opt out as part of the explicit informed consent process. The AER will have regard to the Office of the

Australian Information Commissioner's (OAIC) <u>Australian Privacy Principles guidelines</u> when assessing opt-out provisions in a trial waiver application.²²

Where a trial project proponent wishes to limit the grounds upon which a retail customer may opt out, or remove the ability to opt out, they must provide their reasons in their trial waiver application. In assessing such requests, the AER will consider factors such as:

- the practicability of allowing individual consumers to opt out
- the potential costs or other implications for the trial project, include the outcomes of and potential learnings from, the trial project, if customers are able to opt out.

A proposal to restrict, or remove, the ability for customers to opt out will form part of our consideration of whether a trial project meets the eligibility requirements and innovative trial principles. In particular, it will be relevant to our assessment of whether the trial project maintains adequate protections, including whether the trial project may involve risks to consumers and (if so), how those risks might be mitigated.

Trial projects operating under trial rules may be subject to specific requirements stipulated in the trial rule in relation to the ability of retail customers to opt out and/or the process by which they may do so. Specific requirements could also be imposed via a notice issued by the AEMC in connection with a trial rule.²³ In the absence of opt outs being addressed in the trial rule or notice we propose that, the default position be that retail customers are able to opt out of the trial on any grounds by contacting the proponent, unless otherwise agreed by the AER.

Should a retail customer participating in a trial project apply to the AER to opt out of a trial project, the AER will refer the retail customer to the trial project proponent. The proponent must then allow the retail customer to opt out of the trial project unless otherwise agreed with the AER or otherwise stipulated in a trial Rule or associated notice.²⁴ As noted in section 5.2, a failure to permit a retail customer to opt out of a trial project is a reason why the AER may recommend to the AEMC that trial rule be revoked early.

²² Chapter B section B.40 lists factors that can better establish an individual's implied consent through opt-out mechanisms.

²³ The energy laws permit the AEMC to impose requirements on a proponent in connection with a trial rule via a notice. Proponents must comply with those requirements. If they do not, the AER may recommend that a trial rule be revoked early.

²⁴ See clause 6.3(b) of the Trial Projects Guidelines.

6 Conditions for trial waivers

This section relates to section 7 the Trial Projects Guidelines.

In the Trial Projects Guidelines we do not propose to limit the conditions that we might impose since the nature and scope of individual trials could vary widely and therefore the appropriate conditions could also vary. However, for transparency, we have included a list of possible conditions in clause 7.1 of the Trial Projects Guidelines that we may consider imposing. These are in addition to the consumer protection measures set out in section 3.4.

In the Issues Paper we considered including a potential standard trial waiver condition that would allow us to amend the waiver conditions part way through a trial in the event that the risk profile of a project changes over time. Following stakeholder feedback, we do not propose to include this in the guidelines as standard. However, we note that trial projects could last up to five years, and that circumstances surrounding the project could change significantly over this time. As such, we will carefully consider what conditions may be required for trial projects on a case-by-case basis, with consideration to the duration of the project, the risks associated with the project, and/or the uncertainty of circumstances at the time of its commencement. This may include a condition that the AER may amend waiver conditions for projects deemed particularly risky or uncertain.

Examples of the matters that the trial waiver conditions may address include, but are not limited to:

- 1) The frequency with which progress reports must be submitted to the AER and the milestones that the progress reports must report against (see section 3.5).
- 2) The content of the outcomes report (see section 3.5).
- 3) An obligation on the trial proponent to conduct a survey of the experiences of the trial participants (see section 3.5).
- 4) Any monitoring requirements in addition to progress reporting (see section 4).
- 5) An obligation for the trial project proponent to report any changes to the circumstances under which the trial waiver was granted.

As noted above, in some circumstances there may be limited information about how a trial might proceed. A trial project waiver will be granted based on the information provided by the proponent prior to the trial commencing. If the circumstances change, such as the risks associated with the project or the operational or financial capability of the proponent, it may be appropriate to revisit the conditions of the waiver, noting the circumstances under which the AER may change, revoke or add conditions (see below).

6) An obligation on the trial project proponent to participate in knowledge sharing events and activities.

Knowledge sharing is a core component of the Energy Innovation Toolkit, including the trial waiver. The AER may require proponents to participate in events and activities, such as public forums and workshops, to share insights and learnings from trial projects. This could be specific to the trial project, or more generally about participating in the regulatory sandbox.

7) A requirement for the trial project proponent to complete a survey in respect of, among other things, the process for obtaining a trial waiver and implementing a trial project.

The AER will endeavour to continually update and improve its approach to granting trial waivers to ensure the Energy Innovation Toolkit is achieving its purpose of allowing innovative new trials to proceed by removing red tape, while maintaining appropriate consumer, market and system protections. Feedback will provide an important input into improving our processes, particularly where the process can be streamlined to reduce the administrative burden on innovators.

- 8) A requirement that a trial project must be suspended if the AER gives the proponent a notification that revocation of a trial waiver is being considered on safety or security of supply grounds (see section 5.2).
- 9) A requirement that a proponent comply with the Trial Projects Guidelines.

Trial project proponents will be required to comply with any additional obligations covered by the Trial Projects Guidelines.

The AER is permitted under the Energy Laws and Rules to vary the conditions of a trial waiver during the course of the trial in certain circumstances, including:

- with the agreement of the trial project proponent. This could occur, for example, where
 initial outcomes from the trial suggest that alternative reporting and/or knowledge
 sharing conditions may be appropriate, or more generally that one or more of the
 conditions prove not to be fit for purpose following the practical implementation of the
 trial project.
- where the proponent has not complied with the existing conditions of the trial waiver. As
 discussed in section 5.2.1, if a proponent breaches any of the conditions of a trial waiver
 the AER may conduct a review of the trial project and/or more extensive monitoring. An
 outcome of this could be a variation of the conditions of the trial waiver or, if necessary,
 the AER could revoke the trial waiver altogether (see section 5.2).

If we impose a new condition, revoke a condition or vary a condition, the AER will reissue the trial waiver certificate with the amendments to the trial waiver conditions.

Appendix A: Response to submissions

This appendix provides a summary of issues raised in submissions to the draft Trial Projects Guidelines and the draft explanatory statement, and our response.

Stakeholder	Issue raised	AER response
AGL	The importance of national harmonisation and collaboration between ESC and the AER, particularly for applications for trials that span across jurisdictions.	The AER agrees it is important to provide a seamless interaction for proponents and to work collaborate and cooperate closely with all our project partners. We have provided additional clarification regarding our approach to trials that span across jurisdictions.
AGL	A six month timeframe is too protracted given the pace of change in the energy sector and the timeframe for consideration should be revised to a maximum of two months after notifying the proponent the application has been accepted.	The AER notes the concerns around protracted timeframes regarding our consideration of applications. As this is a new function, it is difficult to know how long applications will take to assess until we have some experience. Additionally, this longer timeframe accounts for any highly complex applications or those that require extensive consultation. We maintain our intention to finalise applications within 3 months.
AGL	 Further guidance should be established to support the AER's assessment of trial projects against innovation trial principle a) whether the trial project is focused on developing new or materially improved approaches to use of, or supply of, or demand for electricity, including: circumstances where there is evidence that the application of a rule is not fit-for-purpose, and how the framework could support trials to inform a fit-for-purpose approach to consumer protections. 	The trial waiver process is not to be viewed as an alternative, but rather as a complement to existing processes and frameworks. Where evidence exists that a rule is no longer fit-for-purpose in serving the long-term interests of consumers, entities are encouraged to submit a rule change to the AEMC. Trial waivers facilitate trials for new approaches, services or models that may be in the long-term interests of consumers but cannot be trialled under the current regulatory framework. In doing so, these trials can provide evidence to support permanent changes to the rules to ensure they remain fit-for-purpose in serving the long-term interests of consumers. Trials to inform a fit-for-purpose approach to consumer protections may not necessarily satisfy innovation principle a), but may satisfy other innovation principles (for example, b) and c)). As stated in the explanatory statement, there is no requirement that the AER must be satisfied that all requirements and principles are met to grant a waiver. The AER will take a holistic approach to the consideration of the eligibility requirements and innovative trial principles when assessing each application.

Stakeholder	Issue raised	AER response
AGL	The proposed duration for trial waivers should be revised to a maximum of two years with an option to extend by application for any additional years.	The AER notes the proposed shorter timeframe for trials, however this duration is established by legislation. The AER will consider the appropriateness of the trial length when considering an application, in addition to a range of other factors.
Powerlink	Trial waiver application form should be kept separate to improve the application process as it learns from early applications. If the application remains separate from the guideline there should be a public consultation process before material changes are made.	The AER agrees that the application form should not be part of the guidelines, allowing the AER to update it as required without have to conduct consultation to address largely administrative issues. Standard consultation procedures will apply if the AER proposes any changes to the guideline.
Powerlink	Suggestions for the Final Guidelines and Drafting Issues	Noted and where, appropriate, changes have been adopted.